



Monterey County Office of Education

Dr. William D. Barr
Monterey County
Superintendent of Schools

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Memo

To: California Public Agencies

From: Michael Mellon, Director
CalSAVE program

Re; Competitive Piggybackable Bids

Date: September 10, 2004

Our office with assistance from County Counsel, and School and College Legal Services of California has provided competitive piggybackable bids for use by California K-12 education, community colleges, universities and other public agencies. In our advertised bid and contract under Additional Agency Terms and Conditions Section A number 2 other agencies are defined in "Other Agencies' Right to Purchase". The phrase "other state and local public agencies in California throughout the State of California" is meant to include all public agencies and is accepted by the companies that have been awarded bids. The bids that include the piggybackable language under Section A number 2 are currently used by all types of public agencies of California including K-12 School Districts. Section A (1) and (2) of our terms and conditions for the bids awarded are included below.

A. MCOE Terms and Conditions

(1) Governing Law and Venue. The laws of the State of California govern the Contract. Each and every provision of law and clause required by law to be included in the Contract shall be deemed to be inserted herein and the Contract shall be read and enforced as though it were included. If through mistake or otherwise any such provision is not included, or is not currently included, then upon application of either party the Contract shall be physically amended to make such inclusion or correction. Venue for any litigation arising out of or related to the Contract shall be with either the Superior Court in and for the County of Monterey, State of California or the Federal District Court for the Northern District of California, San Jose Division.

(2) Other Agencies' Right to Purchase. Subject to the following terms and conditions, the Monterey County Office of Education "MCOE" consents to public school districts, K-12 private schools, charter schools, community college districts, and other state and local public agencies in California throughout the State of California (as are more specifically identified in paragraph c. below) (which agencies are collectively denominated as "Other Agencies" and each individually denominated as "Other Agency") purchasing identical items at the same unit price(s) under the terms and conditions of this Contract, as may be authorized by Sections 20118 and 20652 of the Public Contract Code or other legal authority:

I have also attached a copy of a memo sent by our Associate Superintendent of Administration and Business Services to California Offices of Education on April 14, 2003 that provides additional information regarding CalSAVE.

If you have any questions regarding Monterey County Office of Education bids through our CalSAVE project please contact me by phone at 831-755-0383 or email at mmellon@monterey.k12.ca.us.



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April 14, 2003

Dear Colleague;

The previously funded State-wide Educational Technology Service (SETS) project, C-SMART, designed to provide discount pricing on technology purchases for districts, is now operated by our office as CalSAVE. CalSAVE has been enhanced to better meet purchasing needs of California public school agencies.

CalSAVE is proud of the Bid agreements that have been negotiated with major outstanding companies. By "piggybacking" on these agreements, only available through CalSAVE, school districts such as Los Angeles Unified, San Diego Unified, and San Francisco Unified have saved thousands of dollars.

CalSAVE has great potential to save on any technology purchases. The process is simple.

1. Visit the CalSAVE.org website.
2. Browse product categories and make selection.
3. Follow the ordering instructions provided by each of our partner companies.
4. Indicate *CalSAVE pricing* on your purchase order. This is essential to ensure the discount.
5. Sit back and enjoy savings.

Enclosed in this package is *A California Budget Survival Tool box* containing valuable information regarding CalSAVE. At your request, we will gladly supply you with these CalSAVE collateral materials for distribution to your own office departments and your districts.

We ask for your kind assistance in getting out the word about CalSAVE. Please review the information and arrange to introduce CalSAVE to your County Office of Education and school districts.

We are pleased to provide this service to save our California schools as much money as possible during these extraordinary budget times. Mike Mellon, Program Director, (831) 755-0383, will gladly provide any additional information or answer any questions that you may have about this cost-saving service.

Sincerely,

A handwritten signature in cursive script that reads "Michael Ottmar".

Michael Ottmar
Associate Superintendent,
Administration and Business Services

Encl. Information Order Form